

**Homer Marine Trades Association Annual Meeting  
MINUTES  
September 29, 2022  
Odin Mead**

The Annual Meeting was called to order by President, Aaron Fleenor at 6:35 p.m.

Officers Present: Aaron Fleenor, Eric Engebretsen, Mark Zieset, Jen Hakala, Kate Mitchell, Cinda Martin, Josh Hankin-Foley, and Bruce Friend. Claire Neaton and Matt Alward were absent and excused.

**Introduction of 2021/2022 Board of Directors**

President, Aaron Fleenor – No. Enterprises Boat Yard VP, Eric Engebretsen – Bay Welding Treasurer, Jennifer Hakala - NOMAR Secretary, Cinda Martin – AMRAKN Enterprises, LLC/FNBA	Director, Mark Zieset – South Central Radar Director, Kate Mitchell – Hooligan Holdings, LLC Director, Matt Alward – Just Knots, LLC Director, Joshua Hankin-Foley – Vision Subsea, LLC Director, Bruce Friend – Skyline Sales, Inc. Director, Claire Neaton – Salmon Sisters LLC
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Presentation: Tom Soderholm presented HMTA with a check for \$2,000 on behalf of The Homer Chamber of Commerce toward our Workforce Development program and scholarships!

Approve Minutes of the previous Annual Meeting dated September 29, 2021 – Motion by Kate Mitchell to approve the minutes of the previous Annual Meeting, 2<sup>nd</sup> and carried.

Year End Financial Report –Treasurer, Jen Hakala presented a Statement of Financial Position through September 29, 2022, attached for the record. She reported that we have 96 paid members and 3 reciprocal members last year which equated to \$2,400 earmarked for our Workforce Development program. With those funds, HMTA was able to purchase and provide the Homer High School welding program with welding rod and supplies. She also presented Joshua Rudy with a \$1,000 Scholarship to attend the AVTEC Welding Program in January.

Reports/Old Business:

- Advertising –
  - In Print – Kate Mitchell reported that ads ran in both the Fisherman’s News and Pacific Fishing during 2022. The 2023 Tidebook is just about ready to go to print, new members will be added to the center listing; advertisers are encouraged to check out their ad for accuracy. She also encouraged members to check their listing on the website as that is where a lot of information for the print ads comes from.
  - Banners – Mark Zieset reported on the banner advertisement opportunities for both trade shows; space is available for the coming year. We had one banner created and displayed last year at both trade shows.
  - Radio – Mark Zieset reported that KBBI ran regular ads last winter into spring highlighting our Workforce Development program and scholarships; several PSAs have aired locally on KBBI and KGTL this year as well as a few seasonal ads in Anchorage.
  - Website – Josh Hankin-Foley encouraged members to check out the new website; Grady Avant is our webmaster and has done a great job! The website has proven effective in his own business where customers found him by searching the HMTA website.
- Trade Shows – Aaron reported on the upcoming trade shows available for cooperative advertising
  - Pacific Marine Fish Expo – November 17-19, 2022
  - Anchorage Boat Show – February 2023 TBD
- Video – showcased/looped for viewing; last updated in 2021 with new member spots, highlights of NEBY dock expansion and Bay Welding expansions.
- Workforce Development – Cinda Martin reported on the success and continuation of the 2022 Marine Technology Series through the Kachemak Bay Campus and the FOLs at the Homer High School where HMTA member businesses give presentations to students about various opportunities in the industry
- Scholarship – Cinda Martin reported on the disbursement of \$6,419 during the 2021/22 school year in connection with the Marine Technology Series at KPC and our annual Scholarship. 19 separate awards were given including 6 100-Ton certifications, 8 high school, middle school and IDEAS students, and 1 AVTEC scholarship. She emphasized

the importance of and appreciation for the collaboration with the Homer-Kachemak Bay Rotary and the Aleutian Harvester Memorial Trust Fund who generously gave a total of \$4,000 last year. This year between Rotary, HMTA, AHMTF and the Homer Chamber of Commerce, we will have \$5,509 available to distribute.

New Business:

- Nominations for Directors – per ballot:  
Aaron Fleenor – Northern Enterprises Boat Yard  
Jennifer Hakala - NOMAR  
Cinda Martin – First National Bank Alaska  
Eric Engebretsen – Bay Welding Services  
Mark Zeiset – South Central Radar  
Matt Alward – Just Knots, LLC  
Joshua Hankin-Foley – Vision Subsea, LLC  
Bruce Friend – Skyline Sales, Inc.  
Kate Mitchell – Hooligan Holdings, LLC  
Claire Neaton – Salmon Sisters LLC  
Write In- Adam Smude – Breakwater Marine  
Write In – Charles Evans – Jermain & Dugan

Closed ballot was conducted for the election of this years' directors; results as follows:

Aaron Fleenor  
Jennifer Hakala  
Cinda Martin  
Eric Engebretsen  
Mark Zieset  
Joshua Hankin-Foley  
Bruce Friend  
Kate Mitchell  
Claire Neaton  
Adam Smude

The next meeting of the Board of Directors will be held on October 18<sup>th</sup>.

Guest Speakers:

- Eric Engebretsen of Bay Welding reported on the recent vessel launch and coordination with Northern Enterprises dock expansion and acquisition of a 200-ton travel lift
- Representative Sarah Vance – reported that the feasibility study for the port expansion has been approved in the State budget in large part because of the work that HMTA has done and continues to do

Announcements:

- Kevin Kennedy – reported on an upcoming meet and greet for a new vessel insurer to our market, Monday, October 3<sup>rd</sup> at the Bidarka between 4 and 7pm; hosted by Kevin Kennedy owner of M/V Zolotol
- Petra Pembroke – is a certified bookkeeper working with Northern Enterprises and has a few slots for new clients

Adjourn – There being no further business to come before the membership, the meeting was adjourned at 7:25 p.m.

Respectfully submitted,

Cinda Martin,  
Secretary