Homer Marine Trades Association Regular Business Meeting Minutes February 8, 2022 NOMAR

The meeting was called to order by President, Aaron Fleenor at 6:15 pm

Officers/Directors present: Aaron Fleenor, Cinda Martin, Kate Mitchell, Matt Alward, Jen Hakala, Mark Zeiset, Josh Hankin-Foley, Bruce Friend and Eric Engebretsen. Claire Neaton was absent/excused. A quorum was established.

Agenda Approval: Motion by Mark Zeiset to approve the agenda as presented, 2nd and carried.

Minutes of January 4, 2022: Motion by Matt Alward to approve the minutes of January 4th as written, 2nd and carried.

Guests present: Jill Burnham of KPC and Bryan Hawkins, Homer Harbormaster

Guest Presentations: Bryan reported that black cod season will open March 6th; a crane was shipped off to be re-built; he is headed off to Juneau to lobby for grant applications for the harbor expansion; he met a couple of weeks ago with Senator Murkowski and USCG General Moore to promote the harbor expansion, he will meet with General Moore again in Juneau; and lastly working to install a web-cam at the mouth of the harbor hosted by the Marine Exchange.

Jill Burnham of KPC – reported on current courses available including the 100-Ton that starts 2/11. She also reported that they are building a welding course in partnership with Bay Welding that will be an introduction to mig welding, see attached information sheet for more details. Hoping to have up and running by spring. She also reported that they have now arranged for the 100-Ton and Abel Seaman classes to be taken online as KPC can proctor the exams as an alternative to in-person classes. They are still hoping to have both courses as well as Boat Safety, Navigation and Deck Hand Skills in-person this spring.

Treasurer's Report: Jen Hakala gave her report; balance in the checking account is \$14,197, and \$5,225 in A/Rs. She has to bill for the Expo banner @ \$175 (1/2 cost) with an explanation that the banner will be going to the Boat Show for no additional cost due to the snafu at Expo. Anchorage Boat Show booth spaces will be billed out as well based on square footage.

Committee Reports:

- Advertising and Web/Social Aaron reported that Grady created the ad for Fisherman's News that includes the new logo; Aaron reported that the committee discussed researching radio advertising on Spotify and Pandora; next meeting scheduled for 2/26
- Workforce Development Motion by Matt Alward to donate \$2,000 to KPC to go toward the additional cost of benches and screens for the KPC/Bay Weld welding course as presented by Jill Burnham, 2nd and carried. Matt Alward has agreed to contribute \$500.
- FOL List Aaron reported that Mark/South Central Radar, Bruce/Wally Boats and Adam Smude/Breakwater Marine have each done an FOL, Cinda/FNBA is on for this week, looking to fill the remainder of February and up until Spring Break. Josh/Vision Subsea will take next Wednesday the 16th. Kate is checking with the USCG Safety Detachment for 2/23 or 3/2.

- Scholarship Cinda reported that we have not had any further scholarship requests since the
 last meeting; according to Annual Meeting minutes we had \$1,800 available through
 membership fees plus \$1,500 + for KPC scholarships and have not requested any funds from
 Rotary or Aleutian Harvester. Jill stated that the 100-Ton class is full with 10 participants so we
 may get some requests for reimbursement.
- Website Josh is back and happy to resume contact with Grady; would like to be able to make simple modifications to membership listings and operate Mail Chimp. Aaron reported that we have asked Grady for a proposal for ongoing web maintenance but haven't heard back. Aaron will check in with him.

Old Business:

- Anchorage Boat Show Bruce reported that move in time is 7am on Friday with the show start time at 2pm; Eric reported that several boat vendors have pulled out due to lack of inventory. As a result, the show is giving more space to attending vendors including Bay Weld and Raider Boats. The HMTA 50x60 space will now have more space for members to spread out, Eric will be moving 1 of his 2 boats to the back of the room and adding a 3rd boat.
- UCIDA's Final Resolution Review Matt reported that the City Attorney has stated that they do not want anyone to sign on with their Resolution and law suit against the State at this time, if that changes, they will let us know.

New Business:

- PME Mark suggested that the Advertising Committee start contacting existing advertisers early to get the banner spaces sold for Fish Expo
- Future Round Haul NOMAR would like to get on the schedule for an upcoming Round Haul to showcase their remodel project

Comments of the Board:

NOMAR – Jen reported that they are really growing, they have 23 employees currently and are looking to add another 2-3

Bay Weld – Eric reported that they have increased their workforce by 20% with 10% of the workforce being women; they recently went through a strategic workforce plan that made a significant impact to their efficiency and management structure

Next Meeting: Tuesday, March 22nd at 6pm at the Moore residence.

Adjourn: There being no further business to come before the board of directors, the meeting was adjourned at 8:00pm.

Respectfully submitted,

Cinda Martin Secretary